



Confederation of Indian Industry

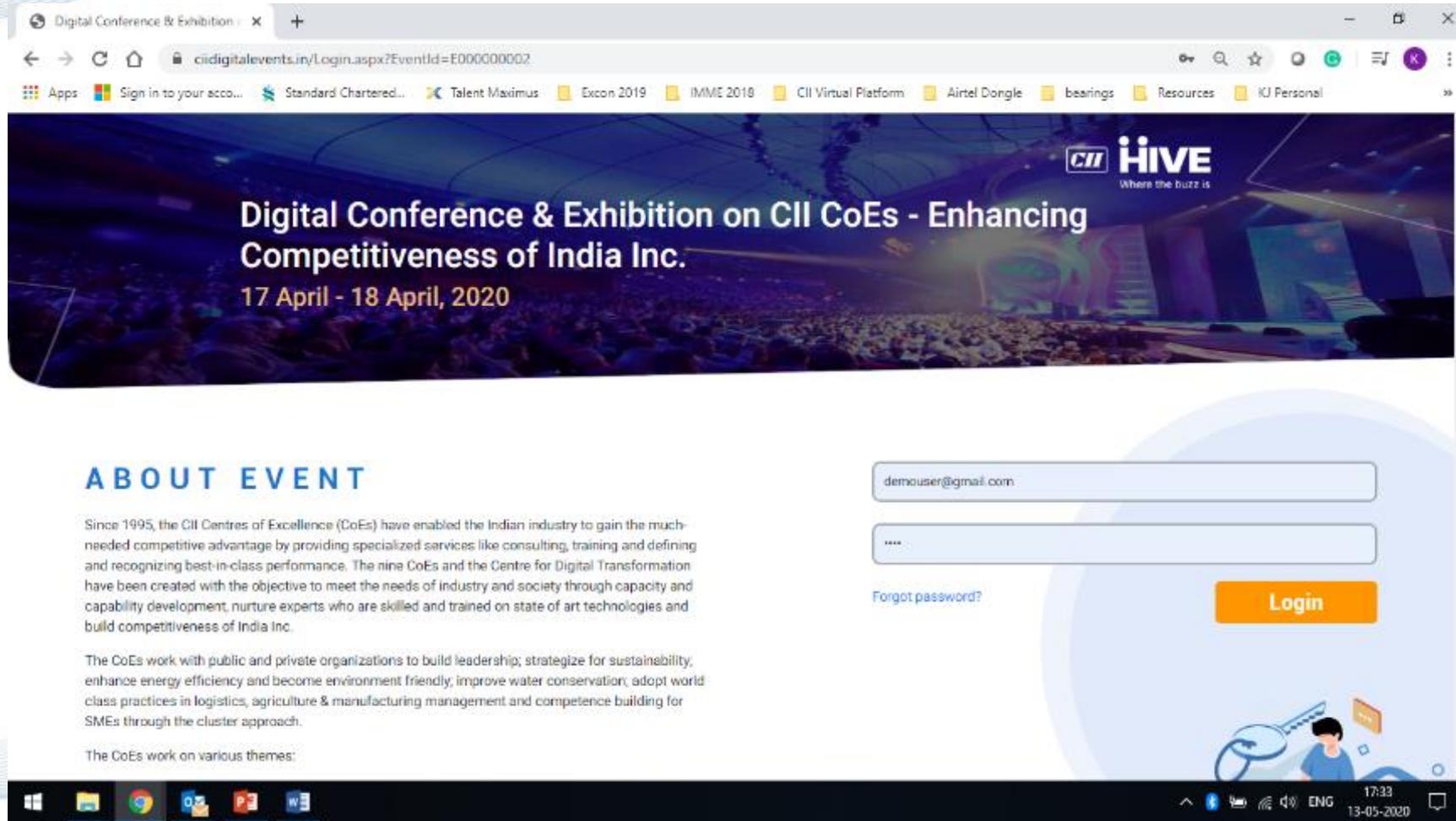
Business and Beyond

125 Years: 1895-2020

**Virtual Exhibition
MAKE IN TELANGANA
State with Infinite Opportunities**

Sample Login Credentials for Demo

URL : <https://www.ciidigitalevents.in/Login.aspx?EventId=E000000002>
User : demouser@gmail.com
Password : test





Digital Conference & Exhibition on CII CoEs - Enhancing Competitiveness of India Inc.

17 April - 18 April, 2020

Lobby Page

- Welcome Message
- Exhibition Section
- Conference Section
- B2B Lounge
- Library

First half of the section

WELCOME DEMO USER

Since 1995, the CII Centres of Excellence (CoEs) have enabled the Indian industry to gain the much-needed competitive advantage by providing specialized services like consulting, training and defining and recognizing best-in-class performance. The nine CoEs and the Centre for Digital Transformation have been created with the objective to meet the needs of industry and society through capacity and capability development, nurture experts who are skilled and trained on state of art technologies and build competitiveness of India Inc.

The CoEs work with public and private organizations to build leadership; strategize for sustainability; enhance energy efficiency and become environment friendly; improve water conservation; adopt world class practices in logistics, agriculture & manufacturing management and competence building for SMEs through the cluster approach.

The CoEs work on various themes:

- Capacity building of professionals through training programs
- Competitiveness enhancement of enterprises using advanced business tools
- Promoting sustainability, green business, energy efficiency and water management
- Providing assessment of efficiency parameters
- Recognizing and awarding best practices

[Read More](#)

- Digital Conference
- Digital Exhibition
- Digital Library
- Digital B2B Lounge

Lobby Page

- Organiser Details
- Sponsors Acknowledgement

The screenshot shows the top navigation bar of the CII HIVE website with links for Lobby, Exhibition, Conference, B2B Lounge, Library, Messages, and Contact Us. Below the navigation bar, there is a header section with the text "and awarding best practices" and a "Read More" link. The main content area is divided into two sections: "Organizer" and "Partners".

Organizer

- CII Confederation of Indian Industry 125 Years: 1885-2010

Partners

- CII Institute of Logistics
- INSTITUTE of QUALITY
- CII-ITC Centre of Excellence for Sustainable Development
- CII Centre of Excellence for Competitiveness for SMEs
- Nanoj Gadij Centre of Manufacturing Excellence
- Confederation of Indian Industry CII - Integrating Green Business Circle
- CII Institute of Quality
- FACE Food and Agriculture Center of Excellence
- CII-TRIVENI WATER INSTITUTE
- CII - Surash Nivaha Centre of Excellence for Leadership
- VLFM
- CII-TATA COMMUNICATIONS CENTRE FOR DIGITAL TRANSFORMATION

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Second half of the section

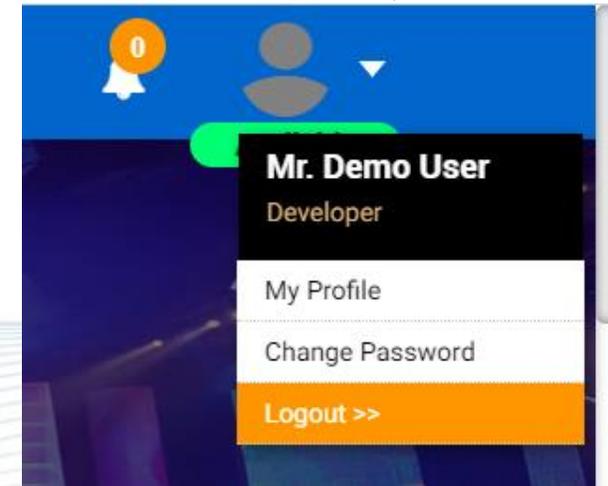
Menu Tab / Bar



Digital Conference & Exhibition on CII CoEs - Enhancing

Here you login as a visitor to view the various tools of the exhibition

- Various elements of the event could be featured here
- Notification Bell / Icon
- Profile Section (edit profile, change password, add profile)



Visitor also can edit his / her profile

The image displays two side-by-side screenshots of the 'EDIT PROFILE' interface on the Hive platform.

Left Screenshot (Form View):

- Header:** 'EDIT PROFILE' in blue text.
- Profile Picture:** A placeholder image with 'Upload Photo' and 'Remove Photo' links below it.
- Form Fields:**
 - Title:** A dropdown menu with 'Mr.' selected.
 - First Name:** Text input field containing 'Dima'.
 - Last Name:** Text input field containing 'User'.
 - Designation:** Text input field containing 'Developer'.
 - Organisation:** Text input field containing 'Dummy Company'.
 - Country:** A dropdown menu with 'India' selected.
 - Mobile:** Text input field containing '9899910765'. A checkbox labeled 'Display Mobile no. in my profile' is checked.
 - Email:** Text input field containing 'dimauser@gmail.com'.
 - Personal Profile:** A text area containing 'test'.
 - Meeting Objective:** A text area containing 'test'.
 - My Sectors:** A grid of checkboxes for various industries: Agriculture & Allied Services, Chemicals, Climate Change, Consultancy, Defence, Education & Skill Development, Education Energy, Engineering, and Environment.

Right Screenshot (Category Selection View):

- Header:** 'HIVE' logo and navigation links (Home, Profile, Companies, Meetings, Jobs, Messages, Contacts).
- Industry Categories:** A grid of checkboxes for various sectors, including Agriculture & Allied Services, Chemicals, Climate Change, Education & Skill Development, Engineering, Environment, Manufacturing, and many others.
- Meeting Objectives:** A section titled 'I would like to do Meeting' with a list of checkboxes for meeting purposes like 'I want to meet people from outside', 'I want to find a job', etc.
- Company Profiles:** A section titled 'I would like to meet people from outside' with a list of checkboxes for company types like 'I want to find a job', 'I want to find a partner', etc.
- Footer:** 'Close' and 'Save' buttons.

Conference Page



Available

WELCOME TO CONFERENCE

DAY 1

DAY 2

Friday, 17 April 2020

09:45 - 10:00 hrs

Registration

10:00 - 11:00 hrs

Opening Session

Session is over

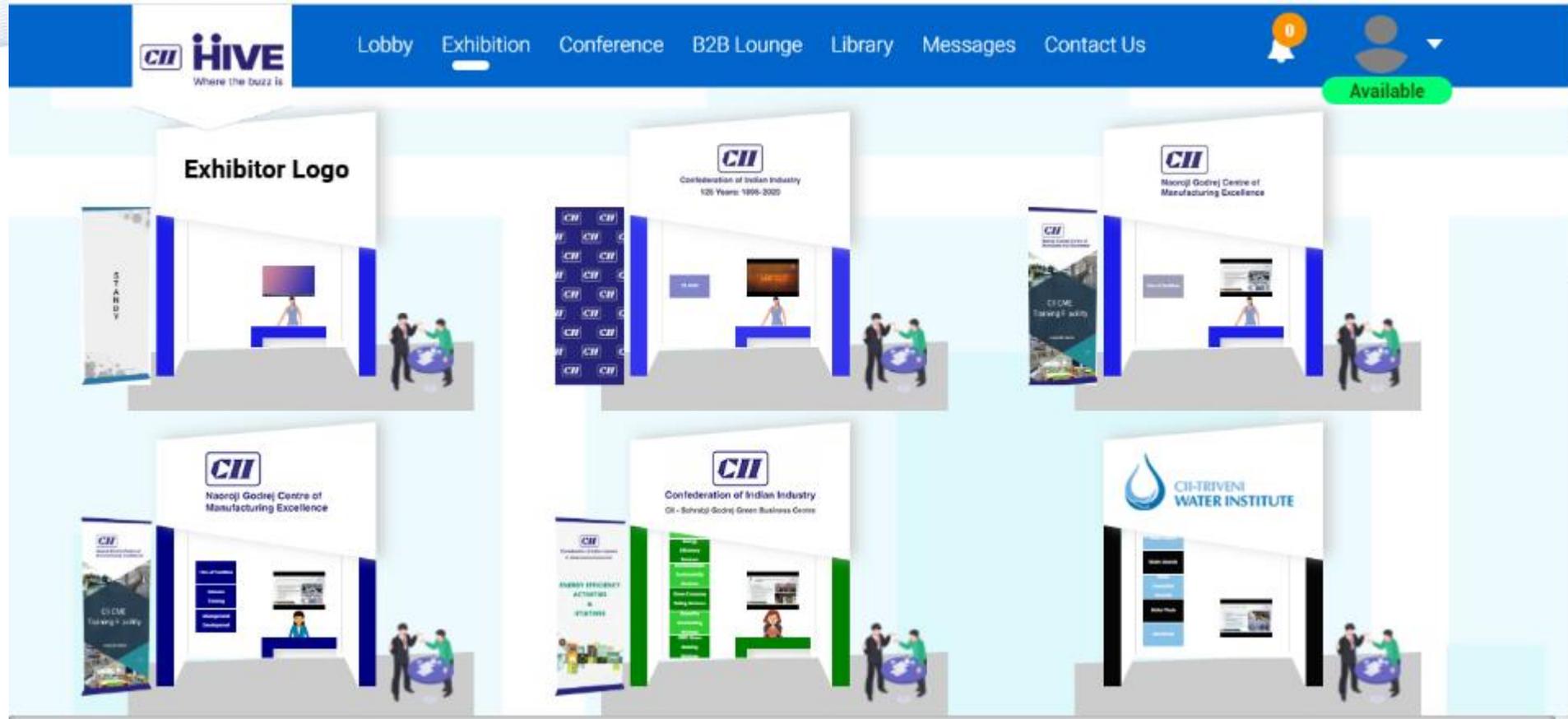
1000 Hrs:	Opening Remarks	S Raghupathy
1015 Hrs	Introduction to CII Digital Conference & Exhibition Platform and Sharing of Best Practices in conduct of Digital Conferences	Sujith Haridas
1045 Hrs	Question & Answers	
1100 Hrs	Concluding Remarks	S Raghupathy

Visitors could search exhibitors / profile

Company name

Product Name

Country



Digital Exhibition - Stall / Booth Template



Standard Design

- Option to select colour scheme
- Company Logo with URL on Fascia Board
- 1 Corporate Video
- 4 Products Info (each product upload Image, Brochure, Video and Write up)
- 1 Corporate Brochure (on standee)
- Company Social Media Handles)
- 2 Booth Representatives (including chat system – SMS, Email)
- 1 Visiting card drop box



Sample Booth

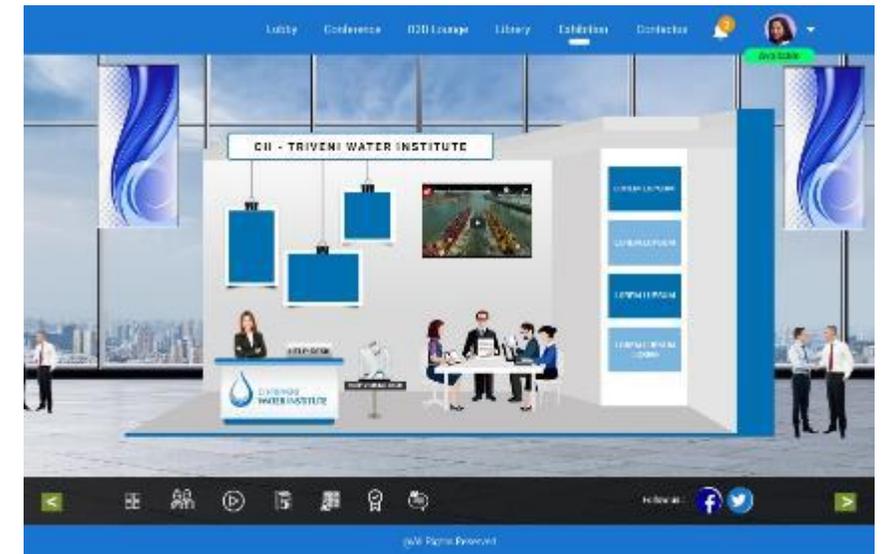


Exhibitor Selection Tool



Standard Design

- Two options to select Standard Stall Design
- Choose Colour Scheme for the booth (RGB based)
- Option to choose Between Banner & Standee
- Dashboard access to change / modify information
- Option to select reception table or avoid
- Option to change the booth mannequin



Exhibitor Dashboard – Visitor Analytics



- Visitor Analysis
- Visiting Card Drop Box
- In Stall Now – Real time information about who is currently visiting the booth

The screenshot displays the 'HIVE' dashboard interface. At the top, there is a navigation bar with the 'HIVE' logo and the text 'Where the buzz is'. The main content area is titled 'VISITOR'S MANAGEMENT' and features a central video player showing a meeting. To the right, the 'In Stall Now' section lists several visitors, each with a profile picture, name, title, and contact icons. Below this, the 'Visiting Cards' section shows a list of cards with similar details. On the left, the 'Visitor Analysis' section contains a table with columns for Contact Details, Visits, Time Spent, Drop V. Card, Chat, Video Call, and Meeting Room.

Contact Details	Visits	Time Spent	Drop V. Card	Chat	Video Call	Meeting Room
Paula Wilson Sr. Manager, CII Water Institute Logistics +	3	30 Min	✓	✗	✗	✗
Paula Wilson Sr. Manager, CII Water Institute Logistics +	1	15 Min	✓	✗	✓	✗
Paula Wilson Sr. Manager, CII Water Institute Logistics +	5	1hr, 30 Min	✓	✓	✗	✗
Paula Wilson Sr. Manager, CII Water Institute Logistics +	2	30 Min	✓	✗	✓	✗
Paula Wilson Sr. Manager, CII Water Institute Logistics +	5	30 Min	✓	✓	✗	✗
Paula Wilson Sr. Manager, CII Water Institute Logistics +	2	35 Min	✓	✓	✓	✓

Once an exhibitor is registered with VE, the event co-ordination team with the support of Chipsoft team will enrol the prospective exhibitor into the system and create Sponsors / Exhibitors credentials which they could use to access the dashboard. The following tools will be available for exhibitors to upload as collaterals / information's

1. Company Profile
2. Company Logo with URL and the Fascia Name (Text)
3. Company Brochure
4. Company Video
5. Products and Services offered by Exhibitors in specified format. Each product upload is equal to uploading of 1 product image + Product Brochure + Product Specs (word limitation) and Product Video (youtube or vimeo embedded link)
6. Booth Representative Details (Name, Designation, Profile Photo, Email ID, Mobile number and Video Call Profile ID (Link based – Zoom, MS Team, Blue Jeans and Webex)
7. Social Media Handles Details (Facebook, Twitter, LinkedIn and Instagram)

Guiding Principles



- Two weeks to upload information on the Exhibitor Dashboard / Interface
- Company Logo : approx. (width 120-160,height 50-60px)
- Introductory video : YouTube or vimeo embedded code.
- Company brochure : PDF
- Company images : any size
- Standee dimensions : Width=208px Height=541px
- Product: Product name, description, one image, one brochure (PDF) and one video link (YouTube or vimeo embedded code).

How does the digital exhibition look like?

The format of the digital exhibition is a static display of products / services on the virtual platform. Please refer slide no 8 to 15 in this ppt for the sample view of the platform.

What are the features of the digital exhibition?

The event features – Digital Exhibition, Conference, B2B Lounge, Messages, Library

What are the advantages of Virtual Exhibition?

There are various benefits of virtual exhibition

- Cost effective sales tool during and after COVID 19
- Digital tool to connect to all stake Holders
- Excellent platform for customers to understand the latest products and services available to stay profitable
- Evaluate RoI, Flexibility of timing and convenience for all
- Global outreach
- Use of Technology

FAQ's for Exhibitors



As an Exhibitor how do I get leads generated?

While the organiser will put in all the efforts in promoting the digital exhibition, you could also invite your present and future customer to visit the virtual exhibition.

Through exhibitor dashboard, you could access the visitor data analytics. Online updates on who is in the stall now and who dropped their card. Facility to connect via video call or online chat. Facility for the system to recommend connections

How to upload products related information on the portal? which format file with size, format for brochure, videos, Images, Standees

Once you are registered as an exhibitor (fulfil all the booking formality including the payment fee), the organiser / event co-ordinator will provide you the login credentials.

Use the login details to access the dashboard and start uploading the collaterals and information as listed in the platform. Please follow the instruction given for each section to upload the required materials like photos / images, brochures, videos, profile etc...

FAQ's for Exhibitors



How many representatives can be accommodated in a booth at a given time?

For standard stand package – 2 representative and for premium 6 representatives.

How many visitors can accommodated in the booth at a time?

There are no restrictions on the visitors visiting one booth or many visiting one booth. It is upto the exhibitor to manage the incoming flow of enquires and address them appropriately.

How do I access the visitor details of those who have visited my booth?

Through exhibitor dashboard, you could access the visitor data analytics.

How can the visitor to the booth connect with the exhibitor?

The visitor can drop a virtual visiting card at the booth or can connect with one of the booth representatives using the online chat, email, sms or the video call facility provided in the booth. The exhibitor will also be able to see who all are visiting his booth and can initiate a dialogue by stating a chat, inviting the visitor to a video call or sending him an email or sms.

FAQ's for Exhibitors



How it is different from our website (company) and other portals?

There is not much of a difference between a company website to the CII portal on which the platform is hosted. However, the virtual platform is different than any other website or portal.

The Virtual Platform can host different formats of events like exhibition, conference, webinar, panel discussion, group meetings, B2B meetings, training programs etc...

There are two types of Virtual Exhibition

- a) VE with 3D graphics & VR visual effect, wherein one takes a virtual walk through of the event.
- b) VE with static display.

The CII digital exhibition is presently designed on the second option. This is purely due to cost effectiveness and speed to market. While the first one is expensive and time-consuming activity.

What are the functions of the dashboard and how frequently can we access it?

Please refer to slide no 17 & 18 of this ppt for more details. There are no restrictions on the access timeline. There may be some downtime for server backup which normally takes place on a defined schedule.

Can we upgrade from single standard booth to premium after the initial subscription done?

Yes please, please get in touch with the event coordinator to fulfill the requirements.

What is the size of the stall area in the virtual space?

There is no define size of the stall since it is on the virtual space. Since your viewing them from a device it is an illustrative view projected to fit the screen size on a standard format scale.

The only difference you could define is the type of stand package and this could be reflected on screen between the standard stand and premium stand.

Can I apply two stands and feature as one large stand?

Yes please, you can apply two different stands and participate to showcase more. However, you cannot club the two stand to project one big / large stall.

FAQ's for Exhibitors



Does the listing is based on the company name or Company Logo (list view or grid view)

The listing of the profile of exhibitors is defined by organiser.

The suggested listing order basis for the Construction Equipment Event

First few Rows :	Sponsors	:	Event	Associate	Technology
Next Rows :	Premium Stand	:	Alphabetical Order		
Followed by	Standard Stand	:	Alphabetical Order		

With the above scheme of listing, even within each category, if there are more than one then the alphabetical order of the listing could be followed.

The visitor will have flexibility to view the listing profile in Grid View (Brand Logo Appearance) or List View (Logo with Company Name as text)

In addition to the listing order, the search tool will help the visiting audience to look for information they want with ease of access.

FAQ's for Exhibitors



Can the floor / carpet area colour is also available to choose the color option

No please, currently this feature is not enabled.

How do we see the difference on standard stall to premium stall (visitor perspective)? Will there be any indication to visitors about the two stand profile?

The difference between the standard stand package and premium stand package could be defined by the event coordinator at the time of recruitment of exhibitors (package scheme).

On the visual front, the type of stall assigned for premium stand package could be one big difference

The look and feel of the stall

Option to choose carpet colour (this feature is not enabled at the moment)

Can we download the visitor analytics data?

Yes please, the data could be downloaded in csv format.

FAQ's for Exhibitors



How do we update our product profile?

Please use the login credentials to access the dashboard and update your profile, products and services offerings, replace the video links etc...

How many options of stall designs will be available to the exhibitor?

Three stall type options will be available to choose 1 stand design

What is the time period for the VE?

The exhibition will be live for 90 days from the date of opening to visitors.

When will the site be launched for visitors to log in

First week of June 2020 (a date is being finalized)

Is it free for a visitor to register and browse the site or its paid?

Entry for visitors is free please and all visitors would need to register.

FAQ's for Exhibitors



Once I register, can I use the same login id and password to login anytime during the 3 month period that the VE is online?

Yes please.

Where is the VE hosted (server) and what is the security?

The virtual exhibition platform is hosted on CII server and it is fully secured.

Is Video chat operational for 24 hrs in a day?

Yes. It would be enabled if the booth representative is available to attend to the video call.

How would VE be promoted by CII?

CII will promote the VE to the sectoral event database, CII member's data, other association data, visitors database etc...

How can a visitor browsing the site can search for exhibitors?

- a) Company name
- b) Product
- c) Country

What happens after the 3 month period is over for the VE?

All visitor enquiry analytics will be sent to companies (they can also see the data on a daily basis)

Site will be closed

How can the exhibitor see the visitors who have dropped their business card requesting exhibitors to connect to them?

This is available as part of the visitor analytics data

Can buyers use the VE platform to buy / transact business?

While there will be integration to CII payment Gate way for the conference delegates, there will not be any other option to do buy / sell. Buyers / Sellers cold connect to each other using the VE platform, but should do all legal procedures and financial transactions independently.

How could a company promote Group companies on the VE platform?

They could use the existing facility depending on the package taken by them or they can take a separate booth for the group company. No bundled discounted price package will be offered.

In case of any technical support, will there be a 24/7 support available?

Technical support will be available between 0915 hrs to 1800 hrs – Mon to Friday excluding declared holidays.

What is the internet speed required and any special device / gadget to run the exhibition online?

A good internet connection through wi-fi / mobile data is sufficient to run the digital exhibition.

THANK YOU